

# Training

### About Aruba SD-WAN Training

We offer a range of instructor-led and self-paced online training designed to enable customers to maximize the return on their Aruba SD-WAN investments. **Currently**, **all training is provided free of charge**.

All **Instructor-led courses** can be attended remotely via web conferencing tools such as Zoom, or in-person at an Aruba location.

- Covid19 Note: For the time being, all instructor led training is remote only.
- Instructor-led courses are currently delivered in US, EMEA and APAC time zones. See the schedule at <a href="https://www.silver-peak.com/support/training">https://www.silver-peak.com/support/training</a>.
- All hands-on labs are available to both remote and in-person students via our cloud-based facilities accessed over the internet.
- Instructor-led courses are also available in self-paced online versions, and include the same lecture
  materials delivered in class, and many include the same hands-on labs. Currently, all instructor-led
  training is free.

Our **self-paced online training courses** cover a variety of subjects, and more are added all the time. See the Course Catalog in the Training Portal. For more information see the instructions for how to access training below. **All self-paced training is free.** 

We currently do not offer for-profit billable instructor-led training delivered at customer sites. Links to contact third-party companies that offer onsite training (for a fee) using Certified Silver Peak Instructors (CSIs) can be found on our training page at <a href="https://www.silver-peak.com/support/training">https://www.silver-peak.com/support/training</a>.

Descriptions of some of the most popular courses can be found later in this document.

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## How to Access Training:

#### Customers

End-user customers, can access the Aruba SD-WAN Training Track at: Portal at: Aruba Training.

#### **Partners**

- Silver Peak Partners that are now Aruba Partners access training through the Silver Peak Partner Portal at <a href="https://partners.silver-peak.com/PartnerLogin">https://partners.silver-peak.com/PartnerLogin</a>.
- If you don't already have a Partner Portal account, you can request one by clicking on the request access link.
- Partners accessing the Training Portal through the Partner Portal have access to additional partner specific material that is not available to users with self-created accounts.

**Note**: Accessing training from the Partner Portal currently requires you to allow pop-ups from silver-peak.com

# General Technical Certifications and Instructor-Led Training

This is a partial list of available training in the course catalog on the Silver Peak training site. The following courses are available to all audiences.

# Deploying Aruba SD-WAN Technologies (2 days) (Formally 202 – Deploying SD-WAN Technologies (DST))

Offered as instructor-led or a self-paced online course with hands on labs

- This course is packed with a dozen hands-on labs over a two-day period. Students install and configure
  an Aruba SD-WAN Unity Orchestrator™ management software and Unity EdgeConnect™ appliances
  in their own individual lab network. Orchestrator and EdgeConnect appliances in their own individual lab
  network.
- All students completing this training qualify to take an assessment to become an AASP: Aruba Accredited SD-WAN Professional (formally the Silver Peak SD-WAN Professional (SPSP) certification).

#### Advanced SD-WAN Deployments (2 days)

(Formally 221 – Advanced SD-WAN Deployments (ASD)

Offered as instructor-led or a self-paced online course

- This course consists of hands-on lab exercises in a complex network environment using Local Internet Breakout, EdgeHA, BGP, OSPF, Route Maps, Zone Based Firewall and Regional Routing. The course also includes a deeper examination of traffic flow and routing behavior.
- Students attending this course should have already completed the Deploying Aruba SD-WAN Technologies course.
- All students completing this training qualify to take an assessment to become an Aruba Accredited SD-WAN Expert (formally the Silver Peak SD-WAN eXpert (SPSX)).

#### Troubleshooting SD-WAN Networks {2 days}

Offered as instructor-led or a self-paced online course

- This course is aimed at individuals who wish to attain an in-depth understanding of how to troubleshoot and manage Aruba SD-WAN appliances in a variety of network environments. The training consists of two days of lecture and hands-on lab specifically designed to give hands-on experience troubleshooting a variety of the most common issues found in SD-WAN networks.
- Students attending this course should have already completed the Deploying Aruba SD-WAN Technologies and Advanced SD-WAN Deployments courses.

#### Designing SD-WAN Networks {1 day}

(Formally 230 - Designing SD-WAN Networks (DST))

Offered as instructor-led or a self-paced online course

- The course is for anyone who plans to design, build, and/or size Aruba SD-WAN deployments. This
  course teaches Aruba SD-WAN network designers proper design techniques, reference architectures
  and best practices. Using lecture, discussion, group exercises and labs you'll gain a better
  understanding of overlay design, traffic shaping, matching appliances and licensing to network
  requirements including deployment planning.
- There are no prerequisites for this training.

#### Additional Silver Peak Self-Paced Training and Certification

Silver Peak has additional self-paced training courses available. A partial listing of current offerings includes:

- 302 Deploying OSPF [self-paced] {4 hours}
- 309 Route Maps [self-paced] {2.5 hours}
- 310 Routing Segmentation (VRFs) in 9.0 [self-paced] {3 hours}
- 311 Role-Based Access Control [self-paced] {1 hour}
- 313 IP Multicast Primer and EdgeConnect Configuration 9.x [self-paced] {1.5 hours}
- 322 Using Silver Peak REST APIs [self-paced] {1 hour}
- 351 Deploying EdgeConnect in AWS [self-paced] {2 hours} New July 2020

...and more available in the catalog

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# Sales and Technical Sales Training and Certification

The following self-paced online training and accreditations are targeted at sales and technical sales personnel at Silver Peak partners. These online, self-paced courses are intended to provide a foundational knowledge of EdgeConnect products and technologies for sales professionals. These courses are available only to partners.

#### 102s/102v - EdgeConnect Sales Professional, Accredited (ECSPA) (1 hour)

The 102s (Service Provider) and 102v (Reseller) ECSPA courses you will learn about the SD-WAN opportunity with the Aruba EdgeConnect SD-WAN Platform and how the solution fits in the Aruba portfolio. The course includes use cases targeted to your role. And you will explore the EdgeConnect Advantage and selling strategy. *This course replaces Silver Peak Sales Professional (SSP- SDWAN).* 

These courses prepare you for the 112 - EdgeConnect Sales Professional, Accredited (ECSPA) Exam. You will be automatically enrolled in the exam after completing either the 102s or 102v course.

#### 122 - EdgeConnect Sales Expert, Accredited (ECSXA) {1 hour}

In this course you will review the Aruba EdgeConnect Solutions. You will then explore the visibility and control benefit you can offer customers and the value of business intent overlays (BIOs). You will learn about Aruba security solutions, and secure access service edge architecture (SASE). Finally, you will learn how to use the Aruba Value Assessment (AVA) tool. Using this tool, you can align Aruba EdgeConnect value with customer needs. *This course replaces Silver Peak Sales eXpert (SSX-SDWAN)*.

This course prepares you for the 132 - EdgeConnect Sales Expert, Accredited (ECSXA) Exam. You will be automatically enrolled in the exam after completing this course.

#### 142 - EdgeConnect Solution Sales Professional, Accredited (ECSSPA) (1 hour)

This course delves more deeply into the features that provide the business value you learned about in the previous courses:

- Aruba Orchestrator features, which includes Zero Touch Provisioning
- Major differentiators of the Aruba EdgeConnect SD-WAN Platform, including Adaptive Internet Breakout, Business Intent Overlays, and EdgeConnect Security
- Features that make possible some of the differentiators, such as better IT and user experience. These include Quality of Service, Path Conditioning, Tunnel Bonding, Aruba Boost WAN Optimization, and Flexible Deployment
- How to show off the solution to your customers and close the sale
- If a Proof of Concept (POC) or a Demo from Tech Accelerator is requested, the parameters for success are reviewed.

#### This course replaces Silver Peak Technical Sales Professional SD-WAN (STSP-SDWAN).

This course prepares you for the 152 - EdgeConnect Solution Sales Professional, Accredited (ECSSPA) Exam. You will be automatically enrolled in the exam after completing this course.

#### See the Quick Reference Chart on the next page.

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# Quick Reference for Popular Courses

		Target Audience				
Course	Format	Sales	Technical Sales/SE	Deployment Partner	Customer or Support	Note
102 - ECSPA	Online self-paced	Х	х	х		Sales certification training and exam.  Required for partners.
122 - ECSXA	Online self-paced	Х	х	х		Sales certification training and exam.  Required for partners
142 - ECSSPA	Online self-paced	Х	х	Х		Technical sales certification.  Required for partners.
Deploying Aruba SD-WAN Technologies	Instructor- led or online self-paced		x	x	x	Focused on basic SDWAN deployments and troubleshooting. Essential for SEs doing POCs.  AASP accreditation test offered.  Required for partner SEs doing POC/Deployment
Advanced SD-WAN Deployments	Instructor- led or online Self-paced		x	х	x	Focused more complex deployments with BGP, OSPF, PBR and VRRP, including those needing traffic redirection. Also explores traffic flow and interface behavior in more depth.  Prerequisite: Deploying Aruba SD-WAN Deployments  AASX accreditation test offered.
Designing SD-WAN Networks	Instructor- led or online self-paced		х	х	х	Prerequisite: None.
Troubleshooting SD-WAN Networks	Instructor- led or online self-paced			х	х	Prerequisites: - Deploying Aruba SD-WAN Networks - Advanced SD-WAN Deployments

ECSPA - EdgeConnect Sales Professional, Accredited ECSXA = EdgeConnect Sales Expert, Accredited

ECSSPA = EdgeConnect Solution Sales Professional, Accredited

AASP – Aruba Accredited SD-WAN Professional AASX – Aruba Accredited SD-WAN Expert



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