



Corporate Profile

Compete at Your Peak with A Powerful SD-WAN Solution

Silver Peak is the global leader in broadband and hybrid WAN solutions, serving more than 3,000 customers around the world

Businesses with a Silver Peak SD-WAN solution lower costs, gain business agility and maintain competitive edge by delivering a superior experience when connecting users to applications using any combination of transport.

Unlike other vendors, we offer you a fully integrated solution that combines high-performance SD-WAN, WAN optimization, routing and a stateful firewall to turn your WAN into a business advantage.

Only the Silver Peak Unity EdgeConnect SD-WAN solution delivers all this value:

- Liberation from the complexity and costs of the legacy, router-centric, branch office by shifting to a thin-branch office that powers an application-driven WAN edge
- The total performance to deliver consistent application performance and quality of service (QoS), across a WAN of any scale, using any combination of transport—MPLS, LTE and/or commodity broadband
- Realize cost savings of up to 90 percent, dramatically lowering connectivity, equipment and operational expenses
- Robust security aligning with business intent and maintaining compliance by segmenting applications with business intent overlays and encrypting all traffic traversing the WAN and the cloud
- The network and application visibility and control to intelligently identify and classify applications on the first packet to automatically steer traffic across the WAN in alignment with your security policies and business intent

- Unparalleled extensibility—including routing interoperability with legacy WAN infrastructure and simple service chaining with next-generation firewall and secure web gateway technology alliances Check Point, Fortinet, Palo Alto Networks and Zscaler.

Silver Peak is the agent of change for building a better WAN. We help your business address changes in your WAN requirements with all four of the network building blocks: performance, security, extensibility, visibility and control.

An Integrated Solution

The [Silver Peak SD-WAN solution](#) can be deployed in remote offices, branches, regional hubs, data centers or in the cloud. It is customer proven. And it is available now.

FOR ENTERPRISES: Silver Peak EdgeConnect is the way to confidently embrace broadband, connect users directly from branch offices to



PERFORMANCE

- Any combination of transport
- Predictable application performance
- QoS over any transport
- High availability, seamless sub-second failover
- WAN optimization with optional Unity Boost



ROBUST SECURITY

- Edge-to-edge encryption + WAN hardening
- Application segmentation via business intent overlays
- Stateful firewall / NAT for granular internet breakout
- Centralized policies distributed by application or location
- Simple service chaining with next generation security alliances



VISIBILITY AND CONTROL

- First-packet application classification
- Automated application steering in alignment with business intent
- Deep application intelligence
- Network performance visibility (loss, latency, jitter)
- Underlay troubleshooting



EXTENSIBILITY

- Interoperability with or replacement of legacy routing
- Simple service chaining with industry leading alliance partner solutions



By 2020, more than 50 percent of WAN edge infrastructure refresh initiatives will be based on SD-WAN versus traditional routers.

— Joe Skorupa, Vice President, Gartner

cloud applications—and gain the security, total performance and visibility and control that your business requires.

EdgeConnect physical, virtual or cloud appliances support all industry standard hypervisors and are purchased via subscription-based licensing. The solution is centrally managed with [Unity Orchestrator](#). Optional [Unity Boost](#) WAN optimization software, available in bandwidth increments, ensures high application performance over distance. For enterprises and services providers, optional Unity Boost WAN Optimization software, available on demand, ensures high application performance over distance.

FOR SERVICE PROVIDERS: The Unity EdgeConnect SD-WAN solution is the way to rapidly ex-

pand and scale service offerings, deliver tiered services with Unity Boost WAN optimization, provision within a day and automate service delivery.

EdgeConnect^{SP} physical, virtual or cloud appliances support all industry standard hypervisors and are offered with subscription-based licensing. Service Providers centrally manage all customer deployments with multi-tenant [Unity Orchestrator^{SP}](#).

A Rapidly Expanding Customer Base

Silver Peak has thousands of customers worldwide and hundreds of production SD-WAN deployments. They extend across a broad range of industries, and range from the largest enterprises to mid-market enterprises and

service providers.

Customers receive 24/7/365 follow-the-sun global support and logistics that are in-sourced—a rare benefit.

Our customer base is expanding dramatically. We are fast becoming the preferred SD-WAN solution for geographically distributed enterprises and service providers.

For enterprises, our solution intelligently combines any mix of transport into secure business intent overlays that maintain application SLAs, secure WAN traffic, simplify WAN operations, and dramatically lower costs.

For service providers, our solution enables them to bring new and tiered, differentiated managed SD-WAN services to market quickly and cost effectively—and expands their market reach, drives new revenue streams, and delivers SLAs in- and out-of region.

Our company's continuous innovation and diligent execution have produced the industry's only complete and fully integrated SD-WAN solution, made Silver Peak a global leader in broadband and hybrid WAN solutions, and attracted hundreds of new customers.

Silver Peak is at the forefront of powering an application-driven WAN edge, delivering ever more value for our customers.

Customer-Focused Partnerships

The Silver Peak CRN award-winning channel program ensures that our customers are served well by our partners around the world. We have value-added resellers and service-provider partners in more than 80 countries.

Our strategic technology alliances with leading networking, security and storage/SAN companies enable us to further develop and deliver solutions that extend the WAN's value for our shared customers.

Geographically distributed businesses are evaluating—and quickly turning to Silver Peak to build a better WAN and compete at their peak.

CUSTOMERS INCLUDE



TECHNOLOGY ALLIANCE SECURITY PARTNERS INCLUDE



TECHNOLOGY ALLIANCE STORAGE/SAN PARTNERS INCLUDE



TECHNOLOGY ALLIANCE NETWORK/SD-WAN PARTNERS INCLUDE



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